## Poten & Partners - Daily Briefing

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S / F F F F T N G S S K A L F T L F	DIRTY TANKER (KT - \$/day) VLCC, 270 Suezmax, 130	NG RATES & E Voyage AG-FE	BUNKERS (9:30 a Spot TCE earnings	m ET) 2018 avg. rate	10 day trend	Monday, August 13, 20 DEVELOPMENTS	
S / F F F F T N G S / L F F T F T F T F	VLCC, 270 Suezmax, 130			2018 avg. rate	10 day trend		
S A F H F P T T N G V K A L F T L F	Suezmax, 130	AG-FE					
S / H F P T I T G V R / A L T L			12,600	9,700	$\sim$	Saudi Arabia cuts oil production, despite pledge to boost output. The	
H F P F P F I N G N R A L T L		WAF-UKC	4,500	5,100		kingdom's oil production in July fell even though it has promised to raise	
H F P T I T G V R 4 A L T L	Aframax, 70	CAR-USG	1,300	5,700		output significantly in an effort to offset an expected drop in Iranian	
I 0 P 1 I 1 G 1 A 1 T 1 E 1	Panamax, 50	CAR-USG	7,700	6,400	$\sim$	exports. Last month, Saudi Arabia pumped just below 10.4 mbpd,	
P I N G R A L T L E	CLEAN TANKER (KT - \$/day)	Voyage	Spot TCE earnings	2018 avg. rate	10 day trend	according to OPEC research figures. This is equivalent to a fall back of more than 52,000 bpd from the previous month. Figures from the kingdom itself showed an even lower number, below 10.3 mbpd.	
P I N G R A L T L E	MR, 37	UKC-USAC	4,000	6,800			
I N G R A L T L	MR, 38	USG-UKC	(2,600)	800		President Trump had asked global producers to supply more oil after the	
N G R A L T L	1/17		r eco vessel	Newbuild price	Secondhand 5yr		
G R A L T E	TIME CHARTER (KDWT)	rate (\$/day)	Yearly trend	(\$M)	old price (\$M)	largest producer said it lowered production because it has not seen	
R / A L T L E /	VLCC , 200+	26,000		90.0	61.0	sufficient demand for its crude as Iran offers heavy discounts for its crude.	
R / A L T L E /	Suezmax, 130-200	19,000	$\sim$	60.0	42.0	Nonetheless, total OPEC production was 32.3 mbpd, up 41,000 bpd from	
A L T L E	Aframax, 80-130	16,000	$\sim$	48.0	30.0	the prior report.	
T L E P	LR2, 80-130	16,000	$\sim$	50.0	31.0	FT Aug 13, 2018	
E	LR1, 60-80	13,750	$\sim$	43.0	26.0	Iraq strikes \$369M deal with Petrofac to build Majnoon crude-	
	MR, 42-60	13,750		35.5	25.5	processing plant. The deal terms state that work to build the new facility,	
2			$\sim$	33.0	23.0	which has a capacity to produce 200,000 bpd should be completed in 34	
	Handymax. 30-42	12,500	~ ~			months.	
	US FLAG (KT - \$/day)	Voyage	Weekly spot rate	2018 avg. rate	10 week trend		
& I	Handy, 38	USG-USAC	58,070	62,786		Reuters Aug 13, 2018	
	LNG (\$/day)	Weekly spot	Sentiment	Current month	2018 avg. rate	Caspian countries to settle dispute on oil and gas reserves. Leaders of	
B	160M3 Tri-fuel diesel electric (West)	rate 74,000	Flat	rate 74,000	66,688	Russia, Kazakhstan, Iran, Azerbaijan and Turkmenistan struck a deal that aims to resolve a longstanding dispute over ownership of O&G reserves	
U .	138-150M3 Steam turbine (West)	56,000	Flat	56,000	46,406	on the water. According to the EIA, Caspian reserves of 2012 were	
	138-150M3 Steam turbine (West)	63,000	Flat	63,000	46,406	estimated at 48B bbl of oil and 292 Tcf of natural gas. Details of the deal were not revealed, but an early draft of the agreement outlined key	
<b>N</b>	138-150M3 Steam turbine (East)	44,000	Flat	44,000	36,813		
		· · · · · · · · · · · · · · · · · · ·	ted spot rate	Spot TCE rate	1yr time charter		
	LPG (KT)	. (	\$/mt)	(\$/day)	rate (\$/day)		
S	VLGC, 44 (AG-Japan)		39.79	20,559	17,270	sea waters, bottom, subsoil, natural resources and airspace". It also	
Ę	BUNKERS (\$/mt)	IFO 380	10 day trend	MDO	10 day trend	established that territorial waters not exceed 15 nautical miles in width.	
l	US Gulf	419.5	~	727.0		WSJ Aug 12, 2018	
F	Rotterdam	422.5		622.0		Multiple VLCC export terminals planned offshore US Gulf. Since 2017,	
9	Singapore	467.5	$\sim$	658.0	$\sim$	as US production grew, Asia has developed into an important destination	
		COMMODITIE	S, ( 9:10 am ET )			for US crude and VLCCs have become a more significant factor in the	
- 9	CRUDE	Source	Unit	Last price	Δ Prior day close	Gulf crude oil exports than Aframaxes and Suezmaxes, even though	
E	Brent	ICE	\$/bbl	72.82	♠ 0.01		
IN .	WTI	NYMEX	\$/bbl	67.40	-0.23	almost all VLCCs in the USG need to be loaded via reverse lightering. As a result, several midstream, logistics and trading companies have	
5 L	Dubai (Spot)	Bloomberg	\$/bbl	71.59	0.85	announced plans for VLCC capable offshore export terminals. The projects	
	PRODUCTS	· · · · ·	Unit	Last price	Δ Prior day close	that have been announced so far are located all over the USG coast area,	
~		Source				from Brownville in the south-west corner of Texas to LOOP in eastern	
- E	RBOB Gasoline	NYMEX	¢/gal	203.61	•	Louisiana. Even if not all these offshore terminals are built, VLCC export	
	Heating Oil	NYMEX	¢/gal	214.36	<b>1</b> 0.39	capacity from the USG will likely grow dramatically in the next 3-4 years,	
	NATURAL GAS	Source	Unit	Last price	Δ Prior day close	coinciding with and facilitating a rapid expansion of US production.	
	US Henry Hub	NYMEX	\$/MMBtu	2.92	-0.02		
1 L	UK National Balancing Point	ICE	\$/MMBtu	7.90	0.20	Poten's Tanker Opinion Aug 10, 2018	
	NATURAL GAS LIQUIDS	Source	Last Price (¢/gal)	Last Price (\$/mt)	∆ Prior day close (¢/gal)	MARKET ANALYSIS	
E	US Mont Belvieu Propane (Spot)	Bloomberg	96.88	505.01	-0.12	LNG: At least three vessels were fixed last week, for single voyages	
5	PRICE SPREADS (\$/bbl)	_	ource	Last price	Δ Prior day close	loading Atlantic and SE Asia in Aug and Sept.	
	Brent 3-2-1 Crack		ICE	11.14	▲ 1101 duy close	LPG: In the next four weeks, there are 15 spot vessels open for AG	
-	blent 5-2-1 Clack	MARKETS	(9:10 am ET )	11.14	0.08	loading, 13 of which are owner tonnage and 2 are relets.	
	EQUITIES		n/Country	Last value	∆ Prior day close		
	S&P 500		ed States	2,833.28	-20.30	Turkish lira falls further, hits fresh lows against US dollar.	
M			d Kingdom		1	-	
AL	FTSE 100		-	7,638.67		POTEN EVENTS WORLD EVENTS	
R	DAX		ermany	12,371.97	-52.38	Aug. 15: EIA Petroleum Status Sept 17-20: Gastech Barcelona Report, 10:30am, ET.	
K I	Nikkei		Japan	21,857.43	-440.65		
E	SH Composite		China	2,785.87	J.++	Poten sponsoring. Aug. 16: EIA Natural Gas Report,	
Т	CURRENCIES		on/Country	Last value	Δ Prior day close	11:00am, ET.	
2	£/\$		d Kingdom	1.28	<b>1</b> 0.00	BAKER HUGHES US OIL/GAS SPLIT (Aug 12, 2016 - Aug 10, 2018)	
€	€/\$		ean Union	1.14	• 0.00	1,500	
	\$/JPY ¥		Japan	110.77	-0.05	<b>a</b> 1,000	
	\$/CNY ¥		China	6.88	1.04	1,000 ··································	
4	BAKER HUGHES DRILLING RIG COUNT		Week ended	∆ Prior count	Δ Prior year	500 500	
			Aug 10	42		Ĕ	
D	United States		1,057	13	108	0	
D A T	Canada		209	-14		Aug-16 Nov-16 Feb-17 May-17 Aug-17 Nov-17 Feb-18 May-18	
D A T			997	1 38		Gas Total	
D A T	International		NEW YORK	LONDON HOUST	TON PERTH ATH	1	